



**City of Washington Parks & Recreation
City Wide Garage Sale
Saturday, September 26, 2020**

Name _____ Phone _____

Address _____

Business Address _____

(**If you are a business planning a sale)

Time of Sale _____ AM to _____ PM \$7 Advertisement Fee Paid: ____ Yes



*Please check off the items for sale:

- _____ Adult Clothing
- _____ Appliances
- _____ Baby Items
- _____ Bicycles
- _____ Children Clothing
- _____ Electronics
- _____ Furniture
- _____ Household Goods
- _____ Fitness Equipment
- _____ Toys
- _____ Other

Hints for Hosting a Garage Sale

So, you are planning on hosting a garage sale on Washington's City Wide Garage Sale Day.....

Hosting a sale is a good way to:

- Meet your neighbors
- Make some money
- Raise money for charity
- Recycle
- CLEAN HOUSE

“One of the interesting things about garage sales is that it seems to reveal much about the nature of the people who run them – particularly their relationship to material possessions and to money. Some people take their stuff and dump it in a heap, expecting you to sort it out. Do not marry people like this, unless you enjoy picking up after a partner and like cleaning up a lot.” (Demian 1996)

Preparations for Running Your Own Garage Sale

1. Use easily removable tags for pricing. Do not use duct tape. For a multi-family sale, consider using colored dot stickers. You can transfer stickers into a notebook.
2. Go in with a friend to have a garage sale. When you combine your stuff you will have a bigger sale. People flock to multi-family sales.
3. If you think an item is worth a huge amount of money, place an ad in the newspaper or take it to a pawn shop, do not expect it to sell in your garage sale.
4. Make it easy for drivers to see your goods from the street. Put sale items in the front yard, not in the back.
5. Sort through and display your junk in an orderly fashion. Hang the clothes if possible. Wash items or at least wipe the mold off. Things sell better if they are clean and shiny.
6. Prepare for early bird shoppers. If the signs say 9am – 4pm, the garage sale Vultures will be swarming by 7:30 am.
7. If you have difficulty pricing, price items no more than 1/3 their retail cost.
8. Prepare to dicker. Don't take it personally when someone makes you a ridiculously low offer. Give yourself Wiggle room with your prices. Negotiate only if asked and don't give in too quickly, but don't get greedy.
9. Carefully select items you want to sell. Set prices ahead of time. Place tags in easy to see spot.
10. Have bags, boxes & wraps available for customer's purchases. Be sure to have an electrical outlet available to test appliances if needed.
11. Consider a fanny pack for a cash box. It is handy and not easily carried off.
12. Have **plenty** of change (bills & coins).
13. Mow the lawn and sweep the walk, well kept homes invite more activity.
14. Protect yourself:
 - Take some security measures, especially if you use a cash box.
 - Set up restricted areas, especially in your living quarters. Lock all entrances during the sale. Watch out for shoplifters. If possible have several people help you during the sale.

After the sale:

Count your money, minus your start-up cash. Appreciate your clean-swept house!